



Greater Casa Grande
Chamber of Commerce

BUSINESS UPDATE

September 2021 | Vol. 38, Issue 9d

Business of the Week



Congratulations to [My Golden Era](#) this week's Business of the Week. When Bob Laukonis of Casa Grande turned 65 and applied for Social Security and Medicare, he realized how difficult the process is to understand. After thorough research, he decided to obtain his Arizona Insurance License in order to be able to assist his fellow seniors through Medicare Insurance and Medicare Part D Prescription Drug insurance plans. My Golden Era has enrolled many seniors and others in plans that they had previously known nothing about but that offered them superior coverage, and, in some cases, no co-pays, as well as zero premiums! Bob represents a wonderful low-cost Dental plan at the request of his clients.

Open Enrollment starts on October 15, 2021. If you are about to turn 65, or

are already there, please give Bob a call at 520-421-9302 or 520-251-0878 and see what he can do for you. Tell him the Greater Casa Grande Chamber of Commerce sent you.

Chamber Networking Events

Register prior to the event on our website by clicking the event links

October Business Before Hours Mixer

Friday, October 8 - 7:30am - 8:30am

Hosted by Alluvion Communications

at Eva's Fine Mexican Food

665 N. Pinal Avenue, Casa Grande

~Hear what's happening with Alluvion Communications~
~Yummy Breakfast Bites - New Member Plaque Presentations~
~50/50 CA\$H Drawing~

No charge for Chamber member representatives to attend!
\$20 for prospective members to attend.

Annual Fall Golf Tournament

Friday, November 5, 2021

8:00am Shotgun Start



11 Mission Parkway South, Casa Grande, AZ 85194

Register Online HERE
for Golf and Sponsorships!

*** Registration is no longer conducted via email or phone ***
Instead utilize our convenient online registration and payment feature for members only!
View the full Chamber Events Calendar any time at www.casagrandechamber.org

Haven't set up your online Representative Account to register for Chamber events?

1. Your USERNAME is your first name or your email address

2. Your PASSWORD can be set or reset by clicking "Forgot your password?" and following the email instructions
3. Once your account login is established, you will have access to the complete description of golf and sponsorships
4. You may choose to be invoiced, or pay with a credit card at the time of registration
5. Once your registration is complete, a confirmation email is sent containing either an invoice or your paid receipt

GOLF: \$100/person or \$380/foursome

Includes 18 holes of golf, cart, swag bag, drink tickets, and buffet lunch.
On-Course and Fun Hole opportunities! Awards/Prize Ceremony!

Hole in One Opportunity – Win a 2021 Can-Am Maverick Max x3 XRS Turbo RR

**** Additional Team Packages starting at \$480 ****

Packages include valuable, time and money-saving options including:

- EXTRA Drink Tickets
- Tickets for Prize Drawings and 50/50 Cash Drawing
- Mulligans and Toss-Ups for each player
- Team Buy-A-Drive Advantage
- Promotional Opportunities

SPONSORSHIP OPPORTUNITIES

View full details after setting up your Representative Account on our [website](#) Events tab – Chamber Calendar

19th Hole Lunch Sponsor - Includes Golf Foursome - \$1000

***NEW!** Golf Cart Sponsor - \$750 (Exclusive)*

Beverage Cart Sponsor (Exclusive) - \$350

Drink Ticket Sponsor (2 Available) - \$250 each

Coffee & Donut Sponsor (Exclusive) - \$250

Business on the Tee Sponsor (Only 2 Remaining) - \$250 each

Mulligan Sponsor (Exclusive) - \$150

On-Course Contest Sponsor (Only 4 Remaining) - \$75 each

Tee Sponsor - \$100

Hat Sponsor (Exclusive) - Donate 150 branded Hats

Prize Sponsor – Donate a prize for our drawing (\$50 minimum value)

Swag Sponsor - Donate 150 branded items for Golfer Swag Bags

For more information or if you would like assistance setting up your login access to register for golf and/or a sponsorship, please contact the Chamber at 520-836-2125



September Business After Hours

We had a lively crowd at the September 22 Business After Hours, hosted by [Western State Bank](#), 1412 East Florence Boulevard.

Attendees mixed and mingled while enjoying freshly baked pizza paired with adult beverages, and [Cook-e-Jar](#) cookies! Our thanks to Terry Strain, Senior Vice President/Business Banking Officer, for hosting this opportunity to make business connections!

Congratulations to prize and ☐Minute at the Mic☐ winners: Joni Strain, [Western State Bank](#); John Pantoja, [Great Western Bank](#); Norm Poole, [Military Officers Association of America \(MOAA\)](#); Kevin Connors, [Central Arizona College Small Business Development Center](#); Taylor, [Western State Bank](#), Eddie Ruesga, Prospective Member (Texas Roadhouse, and guest of [HomeSmart Success](#), and Zoe Cooper, [Casa Grande Valley Newspapers](#)/Kramer Media. Congratulations to 50/50 Winner, Colleen Bechtel, [Keller Williams Legacy One Realty](#)

Our thanks to prize donors [Western State Bank](#), [Doan Restoration](#), and [Lucid Motors](#) for supporting events like our Business After Hours!

Business - Connections – Community - Opportunity
These are the Chamber's areas of focus...and also a great way to promote our member businesses and Casa Grande community.



Business Briefs

The [Arizona Commerce Authority](#) has announced the following Boot Camp sessions.

Thursday, September 30 | 9:00am | **Building Small Business Value-Strategies for a Successful Sale or Succession of Your Small Business** | [Learn More and Register Here.](#)

Tuesday, October 5 | 9:00am | **Packaged for Success: Cyber security tips and tricks to help prevent being foiled by cyber con artists this holiday season** | [Learn More and Register Here.](#)

[Casa Grande Elementary School](#) is offering FREE Pfizer COVID-19 Vaccines, Tuesday, September 28, 4:00pm to 7:00pm, at their District Office, 220 West Kortsen Road. The vaccine is approved for age 12 and older, Please bring your medical and prescription insurance card. Ages 12-17 must have a completed consent form, signed by parent or guardian. Learn more, [visit the Facebook Event](#).

Enjoy family fun and activities at the annual [Silent Witness](#) Anti-Crime Night, Tuesday, September 28, 5:30pm - 8:30pm, at Vista Grande High School, 1556 North Arizona Road in Casa Grande.

Saturday, October 2, 3:00pm - 6:00pm, join the team at [Keller Williams Legacy One Realty](#) at a "Re-Grand Opening" event to celebrate the one year anniversary of local ownership of Keller Williams Legacy One by Robbie & Colleen Bechtel. The event will be held at 475 East Cottonwood Lane, and will offer hors d'oeuvres, wine, music and prizes, and a 5:00pm ribbon cutting. RSVP to victoria@advhometeam.com or call 520-836-9301.

[Western State Bank](#) is hosting Shred Week, October 18-22. Bring your documents to 1412 East Florence Boulevard to be shredded, free of charge. Shred program is available at all of their Arizona branch offices. Limit 2 boxes.

Mark your calendars for [First American Credit Union's](#) annual Community Shred Day, Saturday, October 23 at 1001 North Pinal Avenue in Casa Grande. Shred the first 5 boxes - FREE! Donations encouraged - and support the Casa Grande Youth Commission. Learn more, contact member_info@firstamerican.org or visit www.firstamerican.org/shred.

[Academy Mortgage - Dawn Svoboda](#) invites you to learn more about mortgages, and invites you for a free consultation. Check out this flyer on [Putting your mortgage to work for you](#). Learn more, visit [their website](#) or call 520-316-1341.

It's that time Casa Grande! First place voting is now open for the 5th annual Greatest of the Grande contest! You can vote once per day from now until October 3rd at www.GreatestoftheGrande.com. Lots of worthy Chamber member businesses are in the running.

The following is a blog excerpt from [David Rafeedie Coaching](#), a Business & Leadership consultant. Titled, "Are Ethics Profitable?" "That ends justify the means thinking says more about one's character rather than what it says about one's business acumen. People are drawn to businesses and people they can trust. If ten people have the skills people are looking for, they will do business with the one they trust. Ask any successful mechanic or doctor." Read [the entire blog here](#).

[Salt River Project \(SRP\)](#) has signed a contract for its largest solar power plant in Arizona, partnering with solar and storage developer, Clēnera, to build a 400mw solar resource north of Flagstaff. Read the [entire press release here](#).

YTD City and County Stats

[City of Casa Grande Building Permit Valuation Report](#)



[Pinal County Building Permits](#)

[Pinal County Manufactured Home Permits](#)

[Pinal County Income and Labor Force Stats](#)

[Tax Collections by Municipality](#)

[AZ Taxable Retail Sales by County](#)

[AZ Taxable Remote Seller Sales by County](#)

Membership has its benefits!

Did you know... The Greater Casa Grande Chamber of Commerce will provide **Certificates of Origin at no cost to Chamber-member businesses?** This is a significant money-saving benefit to our members who are manufacturers, processors, and distributors. For more information, contact the Chamber at 520-836-2125, or [email our office](#).

To learn more about other [membership perks](#), contact Ken Saltzmann at the Chamber, 520-836-2125, or membership@casagrandechamber.org.

[Meet Your 2021 Chamber Board of Directors](#)

Your Greater Casa Grande Chamber of Commerce is served by a Board of Directors that represents our business members and advocates on behalf of our business community.

LEARN MORE ABOUT THE GREATER CASA GRANDE CHAMBER OF COMMERCE

